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THORPE

JOB BRIEF
Commercial Lawyer

Job Description

We've been briefed on a Commercial role at Robert James Lawyers.

Robert James is a Melbourne based commercial law firm recognised for its expertise in areas such as franchising, commercial law, property acquisitions and pharmacy sector related matters. It is ranked Tier 1 for Franchise Law by Best Lawyers. (<https://www.bestlawfirms.com/australia/franchise-law>). The firm is made up of 7 Partners, 1 Special Counsel, 7 Senior Associates, 4 Associates and a Migration Agent.

There is now an exciting opportunity for a Senior Associate or Special Counsel level Commercial Lawyer to join the team. You will work closely with Partners Robert Alderuccio and Richard Pedley. Robert is one of the founding partners of Robert James Lawyers, and has over 30 years of experience in commercial law. As the head of the commercial law division, he practices across a diverse range of topics, including mergers and acquisitions, trademarks, business structuring, competition law, and leasing. Robert is considered one of Australia's leading franchise lawyers, with unparalleled expertise in the field of franchising, licensing and distribution. Over the years, Robert has worked with some of Australia's biggest household brands, including Beacon Lighting, Nestle, Chemist Warehouse, Tip Top Bread, Knauf Plastamasta, George Weston Foods, Crust and Auto Brake Service. Richard is a Partner with over 15 years of experience in corporate and commercial law. He practices in a diverse range of areas including franchising, intellectual property, commercial transactions, business structures, commercial negotiations, contracts and trade practices law. He also assists clients with commercial dispute resolution and intellectual property disputes. Richard acts for clients across Australia and has experience partnering with a broad range of clients across a number of industries, from small businesses to some of Australia's largest retailers and publicly listed companies.

To give you an example of the types of matters you will be exposed to, please see a recent matter list below:

- Joint venture between two pharmacy groups to bring a new group of 30+ pharmacies under the auspices of a large pharmacy group – advice on structure from both a commercial, tax and regulatory compliance perspective.
- Expansion of a top 20 ASX listed retailer into the United Kingdom market, including liaison with United Kingdom lawyers for leasing and transactional documents with a UK-based joint venture partner.
- \$600 million loan facility with a property developer.
- Land sale of a 50% interest in a development site, with restrictive covenants applying to the land being sold as well as adjoining property.
- Spin-off of an optometrist business from an existing large company, to become its own publicly listed company by way of reverse-takeover of an existing listed entity (excluding ASX-listing requirement related work).
- Overseeing the purchase of a number of individual pharmacy businesses.
- Leases and agreements for lease (landlord side) with large scale tenants (rent \$1 million per annum or more).
- Engaging with state based pharmacy regulators in relation to complex and novel ownership structures.
- Supervision of the production of loan documents and associated lender due diligence while acting for a private lender.
- Advice to a developer in relation to the ability to wind up project-related entities after conclusion of a \$400m+ development project.

To Apply

If you are interested in this position, please submit your application via Ablethorpe Recruitment as a preferred supplier to this client.

You can call any of our consultants via our reception team on [03 9923 7454](tel:0399237454).

You can also send your CV direct to our consultants via

stuart@ablethorpe.com

karen@ablethorpe.com

antonia@ablethorpe.com

Our team have been awarded Best Agency (Legal) in the 2022 and 2023 and 2024 Sourcr Awards.

Other Information

All discussions will be in strict confidence and your CV details will not be passed to any third party or prospective employer until instructed by you.

Ablethorpe Recruitment is a specialist legal recruitment agency operating in Australia and internationally.

For more information on our legal recruitment services, career advice and current in-house and private practice roles, visit www.ablethorpe.com



MEET OUR TEAM



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